

## Introducing ICSL

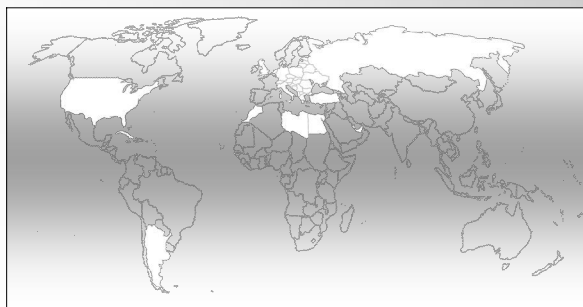
### ICSL helps you to protect the future of your company

The futurologist Matthias Horx considers **information** as being the **resource of 21st century**. Information has outranked raw materials in being the basic resource.

ICSL has set itself the target to support its clients protecting their "resource – information" and to offer technologies and services for the protection of information (protection & security). By protecting our clients' information, we protect their future.

### ICSL is where you need us to be

ICSL works in various countries in various business domains. ICSL Austria counsels providers of telecommunication (Orascom, GPTC, Al Madar, C-Com, Etecsa, AT&T Latin America, RTDC1) but also investors in acquiring telecommunication-companies (Leucadia, Jordan Industries\*). Wherever you need us – we are there for you. In the last years, ICSL Austria specialised in solutions for the protection of communication – particularly voice communication, which still receives too little consideration – and has built up a comprehensive network of professional and reliable partners, above all in the Eastern European area, where they can support customers on the spot. Especially our systems for the protection of your communication are distributed and supported by our partners in the different countries. "Specific" customers are of course further attended to by ICSL itself.



### ICSL talks the (native) language of the customers

Not only does ICSL take seriously the concerns and wishes of its clients, but also makes sure that our partners and co-workers – on the spot in the respective countries as well as in Austria – speak the native language of the customers. At present we supply authorities, the military, the industry and finance of – **Albania, Austria, Belarus, Bosnia and Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Kazakhstan, Kosovo, Latvia, Liechtenstein, Lithuania, Macedonia, Montenegro, Poland, Romania, Russia, Serbia, Slovakia, Slovenia, Switzerland, Turkey, Ukraine** – with solutions for the security of their communication. Our existing "specific" clients we support directly from Austria.

### Protection by integrity

ICSL exists since 1995 and we hold our clients sacred. This might sound exaggerated, but we do not disclose data of our customers, and we train our co-workers and partners to adequately maintain confidentiality of clients' data. Only those customers are named who explicitly allowed us to list them as references. Likewise, we have created organisational and technological ways to conceal the existence of "specific" clients. There are enough good reasons why this is necessary and wise to do.

### Security by know-how

Even if in the meantime ICSL has come to be distributor for some manufacturers, it is not a trading company. We offer special solutions, where often the devil is in the details. However, this should not bother the customers, because ICSL, its partners and co-workers must solve this. Therefore there are trainings held continuously for partners and co-workers, in order to be able to give 1st and 2nd level support for the most problems immediately on the spot.

## Solutions for customers

Not always is what the supplier offers the most reasonable solution for the customer. It is our goal to see our customers satisfied and securely protected. This is why we always seek to offer the most reasonable solution, well suitable for the customer. Likewise, we do not want to offer out of date solutions. In the last years, we switched from many suppliers, who could not meet our requirements and those of our clients, to others who can. The most expensive system is not always the suitable one; security is not only a matter of technological security, but mostly also a matter of acceptance by the customer. The most sophisticated system is of no use if it is rejected by the user because it is too complicated. ICSL will provide you with the system that meets your requirements.

## Comprehensive portfolio of professional systems and extensive professional advice

Protection of communication does **not only** mean **tap-proof telephony**. There are other things to mind too. According to the threat scenarios and user cases, we also provide jamming systems (overlay of electromagnetic transmitters/receivers) or **detector systems** (detection of electromagnetic transmitters/receivers); certainly not without appropriate advice and analysis of the situation. We only deliver professional equipment which is offered user specific. Thus ICSL supplies jamming systems with an output of more than 100 mW and with specific frequency spectra exclusively to militaries, police squads and government units (convoy-jammer, checkpoint-jammer, jail-jammer), not only because of the legal aspects, but because such systems are not unproblematic with respect to health hazards and belong into the hand of an expert. However, we deliver **jamming systems** with an output of up to 100 mW also to businesses, banks and trustees who want to secure their meeting rooms with those devices (in the boost-mode, your handset has an output of up to 2000mW). Also detector systems are delivered to businesses, but also to professionals for sweeping operations (spectrum analyzer). Solution for **encrypted data-storage** and **data-exchange** as well as terminal-independent **authentication-solutions** complete the portfolio. For backing up your communication in cases of crisis or if your public telecommunications infrastructure is no longer available, we can offer **autarkic satellite communication**, which empowers you and your company becoming independent from public networks (voice and data communication, fleet management). Pictures shown below should give you a "small insight" into our portfolio.

